

PACKED WITH OPTIONS

"Using Maersk Line not only allows us to take advantage of their ocean products but on land we can take advantage of many depot options. This simply allows us to reduce land transportation costs."

*Raquel Tumambing
Seafreight Department
Agility Logistics*





THERE'S A DEPOT NEAR YOU

Time and money are two of the most valuable resources in logistics. Shipping with Maersk Line offers you savings in both by taking advantage of the widest options you have for pull-out and return of containers.

Save time and money in pulling out and returning containers to the depot most conveniently located to you. Reduce the additional trucking time wasted in waiting to pull out containers through using less congested depots. Ensure that your production line keeps flowing through a smooth release of the equipment you need. Optimise your inland haulage through multiple depot options.

To realise these benefits, we offer you:

- ✓ 16 depot options allowing for maximum flexibility for pull-out and return. The largest depot network in the market!
- ✓ 10 depots in Luzon, 2 in Visayas and 4 in the Mindanao area.
- ✓ Extended operating hours for select container yards.
- ✓ Special arrangements to pick up containers which are available upon request at certain depots.

	Pull-out	Return
Luzon		
ATI-Batangas		✓
ATI-Manila South		✓
CBPI Pandacan	✓	✓
COD Cavite	✓	✓
IHTC Bulacan	✓	✓
IHTC Malvar	✓	✓
IRS DEPOT Cabuyao	✓	✓
Manila North (pier 16)		✓
MIP		✓
PRLI One Stop	✓	✓
Visayas		
Cebu – Vanyard		✓
Cebu – Opascor	✓	✓
Mindanao		
Davao - Depot 1	✓	✓
Davao - Depot 2	✓	✓
KKK (General Santos)	✓	✓
KTC (Cagayan de Oro)	✓	✓



For any questions, please e-mail us at PHISAL@maersk.com

LOVE AT FIRST SITE

“The new website is really good. Different experience and easy to use. I felt happy using it. There are some minor fixes that need to be completed but overall it is better than the old one.”

*Raja'a Dobaisi
Ocean Freight Exports – Operations
DHL Danzas Air & Ocean, Jordan*





SHIPPING VIA #E

Reduce unnecessary administrative costs with maerskline.com. With a dedicated business area we call 'My Maersk Line', you'll experience an intuitive, flexible self-service application that makes the processing of shipments and information easier than ever.

With myFinance, you can have your financial records in the command of your fingertips. Enjoy a convenient way to access and manage your financial information 24 hours a day, 7 days a week.

Why do things the hard way?

To realise these benefits, we offer you:

My Maersk Line

- ✓ A simple, intuitive and efficient booking tool with fewer fields, a convenient type-ahead feature and the ability to duplicate bookings.
- ✓ Proactive notification via email when there is a change to the arrival time of your cargo (ETA notification).
- ✓ Visibility of all shipments and their status during the entire pre-shipment process. Never lose track of essential details that could delay the shipment of your cargo.
- ✓ Payment terms that you select online on a charge by charge basis.
- ✓ Vessel Departure Details
- ✓ Empty Pull-out and Return Depot Schedule
- ✓ BL Copy Request and BL Release
- ✓ Arrival Notice Request and Rider Manifest Submission

myFinance

- ✓ Online review of accounts payable activity
- ✓ Visibility to your invoice status and history as well as transparent dispute resolution.
- ✓ Proof of Payment Submission
- ✓ Payment Services
- ✓ Rate of Exchange

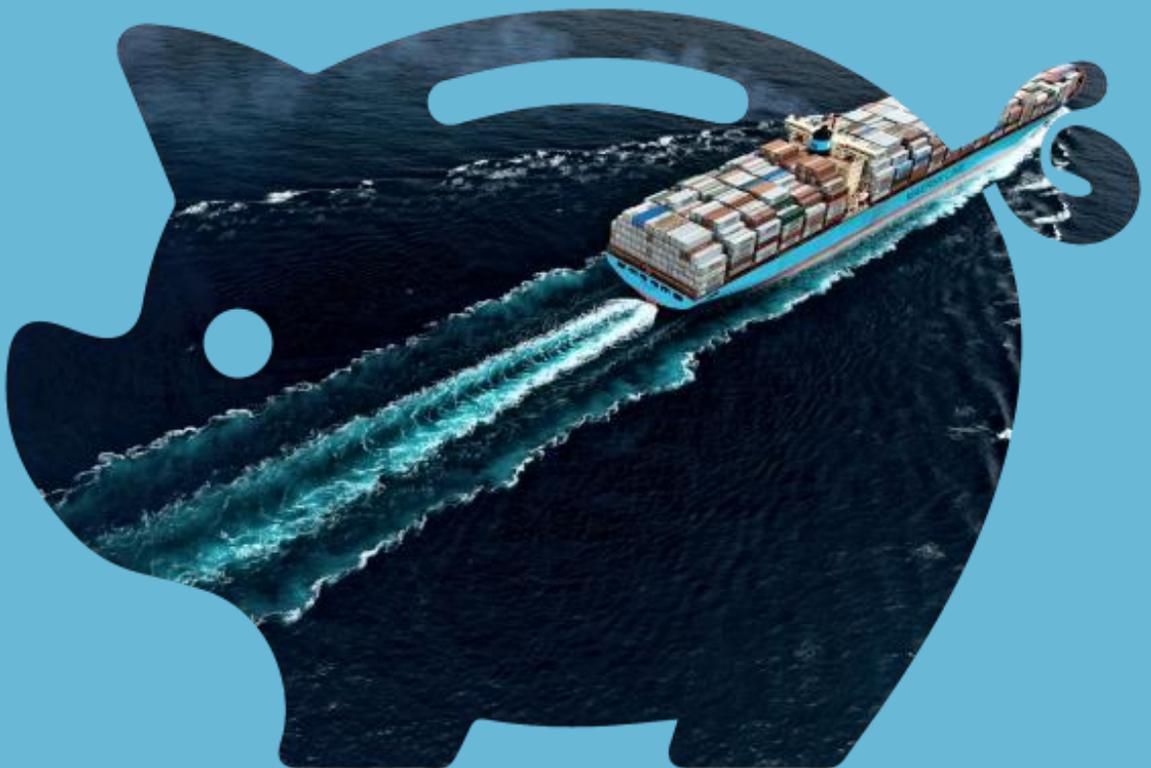


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NO "HIDDEN" CHARGES

"We were able to avoid the hassle and administrative work of processing refunds, manage our funds easier and ultimately save on cost with Maersk Line's no container deposit policy."

*Bethe De Jesus
Vice President – Internal Operations Group
Emperador Distillers, Inc.*





NO HASSLE

Save on costs shipping with Maersk Line by not having to pay container deposit, container imbalance and emergency bunker surcharge. This allows you to ease your cash flow by not having to deposit funds or pay extra charges for your import containers.

Also, don't lose your deposit (or forget to claim it back) by simply not having to make a deposit. With this, you will be able to avoid the unnecessary administrative work in processing refunds or requesting waivers for your deposits.

To realise these benefits, we offer you:

- ✓ No container deposit.
- ✓ No container imbalance surcharge.
- ✓ No emergency bunker surcharge.
- ✓ No special approval needed.
- ✓ Pay only your destination charges and, if applicable, demurrage then proceed to processing release of your shipments.
- ✓ Weekly statement of accounts that allows you to easily monitor the status of your account with Maersk Line.
- ✓ 24/7 access to My Finance on Maerskline.com for increased visibility of your accounts.



TRY TRIANGULATION

*"We really thank Maersk for providing
"match back" to Pantos. It gives us time
efficiencies and makes maintaining our
logistics performance much easier."*

*Jeongho Yoo
Deputy General Manager
Pantos Logistics Management, Indonesia*





THE POWER OF RE-USE

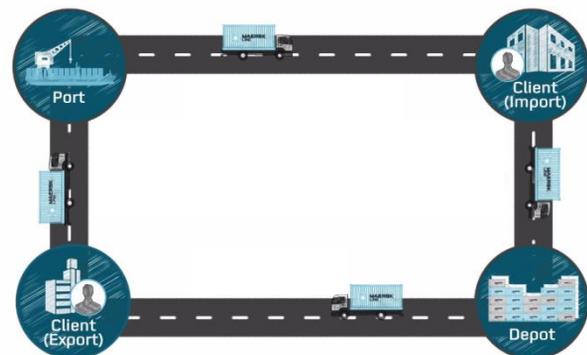
Containerized transportation can sometimes be complicated—we can help you simplify things through our triangulation or container round-use solution: re-use your import container for your domestic or international shipments.

This way, you can reduce trucking expenses, reduce warehousing costs, improve operational efficiency, and ultimately limit profit erosion. Avoid the hassle and the frustration of having to “get” the containers that are already sitting in your yard. Reduce your CO2 impact to meet your sustainability targets.

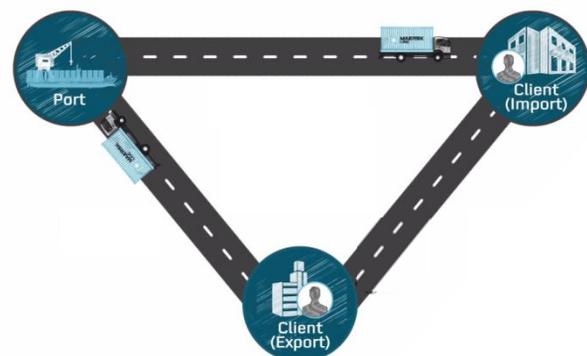
To realise these benefits, we offer you:

- ✓ Re-use of containers from import to export. Save on time and reduce cost by optimizing your inland transportation.
- ✓ Only carrier in the Philippine market to offer round-use for domestic through our sister company, MCC Transport.
- ✓ 3 carriers under one group: Maersk Line, Safmarine and MCC Transport. This means that our containers can be interchanged giving greater triangulation possibilities.
- ✓ Cut down as much as 2 truck trips through container round-use

Typical process:



With triangulation:



GROWING WITH YOU IN LUZON

Subic



Manila



Batangas



MAERSK
LINE



WIDEST PORT COVERAGE IN LUZON

Doing business in the Luzon area?

We got you covered—in all 3 containerized ports! Load or discharge your cargo in closest to your premises on any or our port calls in Manila, Batangas or Subic.

Worries about peak build-up or port congestion? We have your back. Minimize disruption in your operations by having alternative port options to load or discharge your cargo in!

To realise these benefits, we offer you:

- ✓ 3 port calls in Luzon area: Manila, Batangas and Subic allowing the greatest flexibility and options for your business.
- ✓ Only carrier to offer a consistent and reliable service in Batangas for 2 years.
- ✓ Multiple sailings on select ports allowing maximum flexibility
- ✓ Potential reduction in time and cost spent in trucking by using the port closest to your premises

